

## ABOUT US

Trive Capital is a Dallas, Texas based private equity firm managing over \$2 billion in capital. Trive focuses on investing equity and debt in what it sees as strategically viable middle-market companies with the potential for transformational upside through operational improvement. We seek to maximize returns through a hands-on partnership that calls for identifying and implementing value creation ideas.

The Trive team is comprised of seasoned investment professionals who have been involved in over 100 middle-market transactions representing in excess of \$6 billion in revenue across Trive's targeted industry sectors and situations.

## WHY TRIVE?

### Excel in Complex Situations

Trive seeks opportunities in complex situations, including family-owned businesses, corporate carve-outs, and distressed transactions, in which speed and certainty to close may be a priority. The firm's professionals have considerable experience structuring, financing, and closing middle-market transactions in unique circumstances.

### Value-Added Partner

The Trive professionals invest with an operational mindset. The team has extensive operational backgrounds and aims to serve as a collaborative partner and value-added resource to management teams. While every situation is different, the Trive team often takes an active role in developing and implementing the operational strategy. In addition, the firm has a large network of operators in a number of industries that can serve as a further source of guidance.

### Avoid Excessive Risk Taking

Trive strives to create value in investments through developing and implementing a shared strategic vision on how to maximize business potential. In doing so, the firm builds value through time-tested operational best practices and prudent capital deployment without relying on excessive amounts of leverage or unnecessary business risk.

## INVESTMENT CRITERIA

- North American-headquartered, middle-market businesses
  - \$40 million - \$1.5 billion of revenues
  - Invest \$10 - \$250 million of equity or debt per platform
- Differentiated and diversified products or services
- Defensible market position with sustainable competitiveness
- Actionable near-term operational improvement opportunities

## SITUATIONAL FOCUS

- Complex special situations in out-of-favor, but protected niches
- Under-resourced or in need of additional capital
- Corporate carve-outs or orphaned divisions
- Take privates of undersized public companies

## INDUSTRY FOCUS

- Aerospace, Defense & Gov't Services
- Automotive
- Building Products
- Business Services
- Chemicals
- Engineering, Construction & Infrastructure
- Consumer Goods
- Energy Services
- Food & Beverage
- Healthcare
- Manufacturing
- Plastics & Packaging
- Technology, Media & Telecom
- Transportation & Logistics

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# TRIVE CAPITAL

## AEROSPACE, DEFENSE & GOVERNMENT

### California Brazing (PE)



Dec 2018

Leading manufacturer of complex, high tolerance components for space, aircraft connectivity, defense electronic and various military applications.

### WDC Acquisition LLC (SS)



May 2018

Manufacturer of large scale, complex magnesium and aluminum castings for aerospace & industrial customers.

### AEVEX Aerospace (PE)



Sep 2014

Leading provider of full-spectrum airborne intelligence solutions for the global intelligence community.

## AUTOMOTIVE

### Madison-Kipp Corporation (SC)



May 2015

Full-service manufacturer of mission-critical precision cast and machined components and systems.

## TRANSPORTATION & LOGISTICS

### Iowa Northern Railway Company (SC)



Mar 2016

Short line railroad operating 250 miles of rail in northeastern Iowa.

## TECHNOLOGY, MEDIA & TELECOM

### Cadient Talent (PE)



Apr 2019

SaaS-based provider of talent acquisition, applicant tracking and assessment solutions.

### EarthLink (PE)



Dec 2018

Offers internet access, online back-up, managed web design, web hosting and various email services to residential and commercial customers throughout the United States.

### Picture Head (PE)



Aug 2018

Facility-based, tech-enabled business services firm that provides critical post-production services for leading feature film, episodic TV and other media studios.

### NxEdge, Inc (PE)



Jun 2016

Provider of vertically integrated solutions to the semiconductor market.

## CONSUMER PRODUCTS & SERVICES

### SSW Holding Company, LLC (PE)



Apr 2018

Manufactures engineered steel and glass components for the food preservation, cooking and home comfort industries.

## HEALTHCARE

### iRISE SPINE & JOINT (PE)



Nov 2018

Full continuum provider of spine and extremity care with services ranging from chiropractic care to pain management and surgical services.

### Mockingbird Pharma (PE)



May 2017

Wholesale pharmaceutical distributor specializing in the sale of prescription generic drugs to pharmacies throughout the United States.

### American Veterinary Group (PE)



Nov 2015

Acquires and integrates veterinary clinics, animal hospitals and other pet care facilities in the southern Florida marketplace.

## ENERGY

### NCSG Crane & Heavy Haul (SS)



Jul 2018

Provider of fully operated and maintained crane and heavy haul services.

### ParFab Companies (PE)



Apr 2016

Provider of components and field services to the downstream energy and petrochemicals infrastructure markets.

( ) Denotes Transaction Type: (PE) Private Equity, (SC) Structured Capital and (SS) Special Situations

## EXITED

### AGM Automotive (PE)



Automotive

### Huron (PE)



Automotive

### Amteck (PE)



Building Products

### Architectural Surfaces Group (PE)



Building Products

### Residential Design Services (PE)



Building Products

### Bell Fish (SS)



Consumer Products

### Lucky Bucks (SC)



Consumer Products

### Precise Packaging (PE)



Consumer Products

### uSell (SC)



Consumer Products

### Circle 8 (SC)



Energy

### Core Appalachia (PE)



Energy

### GreenHunter Resources (SS)



Energy

### Southern Towing Company (PE)



Transportation & Logistics

### Valence Surface Technologies (PE)



Aerospace, Defense & Government