

## ABOUT US

Trive Capital is a Dallas, Texas-based private equity firm managing over \$2 billion in capital. Trive focuses on investing in what it sees as strategically viable middle-market companies with the potential for transformational upside through operational improvement. We seek to maximize returns through a hands-on partnership that calls for identifying and implementing value creation ideas.

The Trive team is comprised of seasoned investment professionals who have been involved in over 60 middle-market transactions representing in excess of \$5 billion in revenue across Trive's targeted industry sectors and situations.

## WHY TRIVE?

### Excel in Complex Situations

Trive seeks opportunities in complex situations, including family-owned businesses, corporate carve-outs, and distressed transactions, in which speed and certainty to close may be a priority. The firm's professionals have considerable experience structuring, financing, and closing middle-market transactions in unique circumstances.

### Value-Added Partner

The Trive professionals invest with an operational mindset. The team has extensive operational backgrounds and aims to serve as a collaborative partner and value-added resource to management teams. While every situation is different, the Trive team often takes an active role in developing and implementing the operational strategy. In addition, the firm has a large network of operators in a number of industries that can serve as a further source of guidance.

### Avoid Excessive Risk Taking

Trive strives to create value in investments through developing and implementing a shared strategic vision on how to maximize business potential. In doing so, the firm builds value through time-tested operational best practices and prudent capital deployment without relying on excessive amounts of leverage or unnecessary business risk.

## INVESTMENT CRITERIA

- North American-headquartered, middle-market businesses
  - \$40 million - \$1 billion of revenues
  - Invest \$10 - \$150 million of equity or debt per platform
- Differentiated and diversified products or services
- Defensible market position with sustainable competitiveness
- Actionable near-term operational improvement opportunities

## SITUATIONAL FOCUS

- Complex and special situations in out-of-favor, but protected niches
- Under-resourced or in need of additional capital
- Corporate carve-outs or orphaned divisions
- Take privates of undersized public companies

## INDUSTRY FOCUS

- Aerospace & Defense
- Automotive
- Building Products
- Business Services
- Chemicals
- Construction & Infrastructure
- Consumer Goods
- Energy Services
- Food & Beverage
- Healthcare
- Manufacturing
- Plastics & Packaging
- Transportation & Logistics

## INVESTMENT TEAM

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# TRIVE CAPITAL

## AEROSPACE, DEFENSE, GOVERNMENT & TECHNOLOGY

### NxEdge, Inc (PE)



Jun 2016

Provider of vertically integrated solutions to the semiconductor market.

### Merlin Global Services (PE)



Sep 2014

Technical services for unmanned and manned aerial systems for the U.S. Dept. of Defense and government agencies worldwide.

### Valence Surface Technologies (PE)



Oct 2013

Independent metal finishing company serving the Aerospace & Defense industry.

## AUTOMOTIVE

### Madison-Kipp Corporation (PE)



May 2015

Full-service manufacturer of mission-critical precision cast and machined components and systems.

### AGM Automotive\* (PE)



Jan 2014

Global automotive supplier to OEM and Tier I customers of premium interior components and systems.

### Huron\* (PE)



Feb 2013

Supplier of complex tubular assemblies, valves and precision machined components for the automotive industry.

\*Exited

( ) Denotes Transaction Type: (PE) Private Equity, (TCS) Tailored Capital Solutions and (SS) Special Situations

## BUILDING PRODUCTS / ENGINEERING CONSTRUCTION

### Amteck (PE)



Jul 2015

National provider of design build electrical contracting services.

### Architectural Surfaces Group (PE)



Jun 2015

Importer and distributor of natural stone, engineered stone and related products used in residential and commercial construction projects.

### Residential Design Services (PE)



Sep 2014

Provider of outsourced interior design centers and installation services for residential and commercial builders in the western United States.

## CONSUMER PRODUCTS & SERVICES

### uSell (TCS)



Jan 2017

Market maker and provider of logistics, remanufacturing and distribution services for smart phones.

### Bell Fish\* (SS)



Aug 2016

Owner and operator of a self-contained, recirculating aquaculture facility.

### Lucky Bucks (TCS)



Oct 2016

Operator of skill-based gaming terminals in the Southeast.

### Precise Packaging (PE)



Dec 2012

Manufacturer of miniature aerosol and pump spray products for the personal care and household end markets.

## ENERGY

### Circle 8 (SS)



Feb 2017

Provider of operated and maintained crane lifting and pumping services.

### Core Appalachia (PE)



Dec 2016

Acquires and operates conventional and unconventional properties that produce oil and natural gas.

### ParFab Companies (PE)



Apr 2016

Provider of components and field services to the downstream energy and petrochemicals infrastructure markets.

### Green Hunter Resources\* (SS)



Jan 2016

Offers water management solutions to operators in unconventional oil and natural gas shale resource plays.

## HEALTHCARE

### Redmond & Greer (PE)



May 2017

Wholesale pharmaceutical distributor specializing in the sale of prescription generic drugs to pharmacies throughout the United States.

### American Veterinary Group (PE)



Nov 2015

Acquires and integrates veterinary clinics, animal hospitals and other pet care facilities in the southern Florida marketplace.

## TRANSPORTATION & LOGISTICS

### Iowa Northern Railway Company (PE)



Mar 2016

Short line railroad operating 250 miles of rail in northeastern Iowa.

### Southern Towing Company (PE)



Sep 2012

Inland tank barge operator specializing in the transportation of anhydrous ammonia, urea-ammonium nitrate and other bulk liquid fertilizer products.