

ABOUT US

Trive Capital is a Dallas, Texas-based private equity firm managing over \$1 billion in capital. Trive focuses on investing in what it sees as strategically viable middle-market companies with the potential for transformational upside through operational improvement. We seek to maximize returns through a hands-on partnership that calls for identifying and implementing value creation ideas.

The Trive team is comprised of seasoned investment professionals who have been involved in over 50 middle-market transactions across Trive's targeted industry sectors and situations.

WHY TRIVE?

Excel in Complex Situations

Trive seeks opportunities in complex situations, including family-owned businesses, corporate carve-outs, and distressed transactions, in which speed and certainty to close may be a priority. The firm's professionals have considerable experience structuring, financing, and closing middle-market transactions in unique circumstances.

Value-Added Partner

The Trive professionals invest with an operational mindset. The team has extensive operational backgrounds and aims to serve as a collaborative partner and value-added resource to management teams. While every situation is different, the Trive team often takes an active role in developing and implementing the operational strategy. In addition, the firm has a large network of operators in a number of industries that can serve as a further source of guidance.

Avoid Excessive Risk Taking

Trive strives to create value in investments through developing and implementing a shared strategic vision on how to maximize business potential. In doing so, the firm builds value through time-tested operational best practices and prudent capital deployment without relying on excessive amounts of leverage or unnecessary risk.

INVESTMENT CRITERIA

- North American-headquartered, middle-market businesses
 - \$40 million - \$1 billion of revenues
 - Invest \$10 - \$150 million of equity or debt per platform
- Differentiated and diversified products or services
- Defensible market position with sustainable competitiveness
- Actionable near-term operational improvement opportunities

SITUATIONAL FOCUS

- Complex and special situations in out-of-favor, but protected niches
- Under-resourced or in need of additional capital
- Corporate carve-outs or orphaned divisions
- Take privates of undersized public companies

INDUSTRY FOCUS

- Aerospace & Defense
- Automotive
- Building Products
- Business Services
- Chemicals
- Construction & Infrastructure
- Consumer Goods
- Energy Services
- Food & Beverage
- Healthcare
- Manufacturing
- Plastics & Packaging
- Transportation & Logistics

INVESTMENT TEAM

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TRIVE CAPITAL


AEROSPACE, DEFENSE, GOVERNMENT & TECHNOLOGY


 **NxEdge, Inc (PE)** June 2016
Provider of vertically integrated solutions to the semiconductor market.


 **Merlin Global Services (PE)** Sept 2014
Technical services for unmanned and manned aerial systems for the U.S. Dept. of Defense and government agencies worldwide.

 **Valence Surface Technologies (PE)** Oct 2013
Independent metal finishing company serving the Aerospace & Defense industry.


AUTOMOTIVE


 **Madison-Kipp Corporation (PE)** May 2015
Full-service manufacturer of mission-critical precision cast and machined components and systems.


 **AGM Automotive* (PE)** Jan 2014
Global automotive supplier to OEM and Tier I customers of premium interior components and systems.

 **Huron* (PE)** Feb 2013
Supplier of complex tubular assemblies, valves and precision machined components for the automotive industry.


BUILDING PRODUCTS / ENGINEERING CONSTRUCTION


 **Amteck (PE)** July 2015
National provider of design build electrical contracting services.


 **Architectural Granite & Marble (PE)** June 2015
Importer and distributor of natural stone, engineered stone, and related products used in residential and commercial construction projects.

 **Residential Design Services (PE)** Sept 2014
Provider of outsourced interior design centers and installation services for residential and commercial builders in the Western United States.


BUSINESS AND CONSUMER SERVICES


 **uSell (TCS)** Jan 2017
Purchaser, refurbishment and distribution of smart phones.


 **Lucky Bucks (TCS)** Oct 2016
Operator of skill-based gaming terminals in the South East.


 **Precise Packaging (PE)** Dec 2012
Manufacturer of miniature aerosol and pump spray products for the personal care and household end markets.

ENERGY


 **Circle 8 (SS)** Feb 2017
Provides operated and maintained crane lifting and pumping services.


 **Core Appalachia (PE)** Dec 2016
Acquires and operates conventional and unconventional properties that produce oil and natural gas.

 **ParFab Companies (PE)** April 2016
Provider of components and field services to the downstream energy and petrochemicals infrastructure markets.


 **Green Hunter Resources* (SS)** Jan 2016
Offers water management solutions to operators in unconventional oil and natural gas shale resource plays.


HEALTHCARE

 **Redmond & Greer (PE)** May 2017
Wholesale pharmaceutical distributor specializing in the sale of prescription generic drugs to pharmacies throughout the United States.

 **American Veterinary Group (PE)** Nov 2015
Acquires and integrates veterinary clinics, animal hospitals, and other pet care facilities in the Southern Florida marketplace.

TRANSPORTATION & LOGISTICS

 **Iowa Northern Railway Company (PE)** Mar 2016
Short line railroad operating 250 miles of rail in northeastern Iowa.

 **Southern Towing Company (PE)** Sept 2012
Inland tank barge operator specializing in the transportation of anhydrous ammonia, urea-ammonium nitrate, and other bulk liquid fertilizer products.

*Exited

() Denotes Transaction Type: (PE) Private Equity, (TCS) Tailored Capital Solutions and (SS) Special Situations