

ABOUT US

Trive Capital is a Dallas, Texas-based private equity firm managing over \$1 billion in capital. Trive focuses on investing in what it sees as strategically viable middle-market companies with the potential for transformational upside through operational improvement. We seek to maximize returns through a hands-on partnership that calls for identifying and implementing value creation ideas.

The Trive team is comprised of seasoned investment professionals who have been involved in over 60 middle-market transactions representing in excess of \$5 billion in revenue across Trive's targeted industry sectors and situations.

WHY TRIVE?

Excel in Complex Situations

Trive seeks opportunities in complex situations, including family-owned businesses, corporate carve-outs, and distressed transactions, in which speed and certainty to close may be a priority. The firm's professionals have considerable experience structuring, financing, and closing middle-market transactions in unique circumstances.

Value-Added Partner

The Trive professionals invest with an operational mindset. The team has extensive operational backgrounds and aims to serve as a collaborative partner and value-added resource to management teams. While every situation is different, the Trive team often takes an active role in developing and implementing the operational strategy. In addition, the firm has a large network of operators in a number of industries that can serve as a further source of guidance.

Avoid Excessive Risk Taking

Trive strives to create value in investments through developing and implementing a shared strategic vision on how to maximize business potential. In doing so, the firm builds value through time-tested operational best practices and prudent capital deployment without relying on excessive amounts of leverage or unnecessary business risk.

INVESTMENT CRITERIA

- North American-headquartered, middle-market businesses
 - \$40 million - \$1 billion of revenues
 - Invest \$10 - \$150 million of equity or debt per platform
- Differentiated and diversified products or services
- Defensible market position with sustainable competitiveness
- Actionable near-term operational improvement opportunities

SITUATIONAL FOCUS

- Complex and special situations in out-of-favor, but protected niches
- Under-resourced or in need of additional capital
- Corporate carve-outs or orphaned divisions
- Take privates of undersized public companies

INDUSTRY FOCUS

- Aerospace & Defense
- Automotive
- Building Products
- Business Services
- Chemicals
- Construction & Infrastructure
- Consumer Goods
- Energy Services
- Food & Beverage
- Healthcare
- Manufacturing
- Plastics & Packaging
- Transportation & Logistics

INVESTMENT TEAM

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TRIVE CAPITAL

AEROSPACE, DEFENSE, GOVERNMENT & TECHNOLOGY

NxEdge, Inc (PE)



June 2016

Provider of vertically integrated solutions to the semiconductor market.

Merlin Global Services (PE)



Sept 2014

Technical services for unmanned and manned aerial systems for the U.S. Dept. of Defense and government agencies worldwide.

Valence Surface Technologies (PE)



Oct 2013

Independent metal finishing company serving the Aerospace & Defense industry.

AUTOMOTIVE

Madison-Kipp Corporation (PE)



May 2015

Full-service manufacturer of mission-critical precision cast and machined components and systems.

AGM Automotive* (PE)



Jan 2014

Global automotive supplier to OEM and Tier I customers of premium interior components and systems.

Huron* (PE)



Feb 2013

Supplier of complex tubular assemblies, valves and precision machined components for the automotive industry.

BUILDING PRODUCTS / ENGINEERING CONSTRUCTION

Amteck (PE)



July 2015

National provider of design build electrical contracting services.

Architectural Surfaces Group (PE)



June 2015

Importer and distributor of natural stone, engineered stone, and related products used in residential and commercial construction projects.

Residential Design Services (PE)



Sept 2014

Provider of outsourced interior design centers and installation services for residential and commercial builders in the Western United States.

CONSUMER PRODUCTS & SERVICES

uSell (TCS)



Jan 2017

Purchasers, refurbishments and distributors of smart phones.

Bell Fish* (SS)



Aug 2016

Owner and operator of a self-contained, recirculating aquaculture facility.

Lucky Bucks (TCS)



Oct 2016

Operator of skill-based gaming terminals in the South East.

Precise Packaging (PE)



Dec 2012

Manufacturer of miniature aerosol and pump spray products for the personal care and household end markets.

ENERGY

Circle 8 (SS)



Feb 2017

Provider of operated and maintained crane lifting and pumping services.

Core Appalachia (PE)



Dec 2016

Acquires and operates conventional and unconventional properties that produce oil and natural gas.

ParFab Companies (PE)



April 2016

Provider of components and field services to the downstream energy and petrochemicals infrastructure markets.

Green Hunter Resources* (SS)



Jan 2016

Offers water management solutions to operators in unconventional oil and natural gas shale resource plays.

HEALTHCARE

Redmond & Greer (PE)



May 2017

Wholesale pharmaceutical distributor specializing in the sale of prescription generic drugs to pharmacies throughout the United States.

American Veterinary Group (PE)



Nov 2015

Acquires and integrates veterinary clinics, animal hospitals, and other pet care facilities in the Southern Florida marketplace.

TRANSPORTATION & LOGISTICS

Iowa Northern Railway Company (PE)



March 2016

Short line railroad operating 250 miles of rail in northeastern Iowa.

Southern Towing Company (PE)



Sept 2012

Inland tank barge operator specializing in the transportation of anhydrous ammonia, urea-ammonium nitrate, and other bulk liquid fertilizer products.

*Exited

() Denotes Transaction Type: (PE) Private Equity, (TCS) Tailored Capital Solutions and (SS) Special Situations