

ABOUT US

Trive Capital is a Dallas, Texas based private equity firm managing over \$2 billion in capital. Trive focuses on investing equity and debt in what it sees as strategically viable middle-market companies with the potential for transformational upside through operational improvement. We seek to maximize returns through a hands-on partnership that calls for identifying and implementing value creation ideas.

The Trive team is comprised of seasoned investment professionals who have been involved in over 70 middle-market transactions representing in excess of \$6 billion in revenue across Trive's targeted industry sectors and situations.

WHY TRIVE?

Excel in Complex Situations

Trive seeks opportunities in complex situations, including family-owned businesses, corporate carve-outs, and distressed transactions, in which speed and certainty to close may be a priority. The firm's professionals have considerable experience structuring, financing, and closing middle-market transactions in unique circumstances.

Value-Added Partner

The Trive professionals invest with an operational mindset. The team has extensive operational backgrounds and aims to serve as a collaborative partner and value-added resource to management teams. While every situation is different, the Trive team often takes an active role in developing and implementing the operational strategy. In addition, the firm has a large network of operators in a number of industries that can serve as a further source of guidance.

Avoid Excessive Risk Taking

Trive strives to create value in investments through developing and implementing a shared strategic vision on how to maximize business potential. In doing so, the firm builds value through time-tested operational best practices and prudent capital deployment without relying on excessive amounts of leverage or unnecessary business risk.

INVESTMENT CRITERIA

- North American-headquartered, middle-market businesses
 - \$40 million - \$1 billion of revenues
 - Invest \$10 - \$150 million of equity or debt per platform
- Differentiated and diversified products or services
- Defensible market position with sustainable competitiveness
- Actionable near-term operational improvement opportunities

SITUATIONAL FOCUS

- Complex special situations in out-of-favor, but protected niches
- Under-resourced or in need of additional capital
- Corporate carve-outs or orphaned divisions
- Take privates of undersized public companies

INDUSTRY FOCUS

- Aerospace, Defense & Gov't Services
- Automotive
- Building Products
- Business Services
- Chemicals
- Engineering, Construction & Infrastructure
- Consumer Goods
- Energy Services
- Food & Beverage
- Healthcare
- Manufacturing
- Plastics & Packaging
- Technology, Media & Telecom
- Transportation & Logistics

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TRIVE CAPITAL

AEROSPACE, DEFENSE & GOVERNMENT

California Brazing (PE)



Dec 2018

Headquartered in San Francisco, California, the Company is a leading manufacturer of complex, high tolerance components for space, aircraft connectivity, defense electronic and various military applications.

WDC Acquisition LLC (SS)



May 2018

Manufacturer of large scale, complex magnesium and aluminum castings for aerospace & industrial customers.

AEVEX Aerospace (PE)



Sep 2014

Leading provider of full-spectrum airborne intelligence solutions for the global intelligence community.

Valence Surface Technologies (PE)



Oct 2013

Independent metal finishing company serving the Aerospace & Defense industry.

AUTOMOTIVE

Madison-Kipp Corporation (TCS)



May 2015

Full-service manufacturer of mission-critical precision cast and machined components and systems.

BUILDING PRODUCTS / ENGINEERING, CONSTRUCTION & INFRASTRUCTURE

Amteck (PE)



Jul 2015

National provider of design/build electrical solutions.

() Denotes Transaction Type: (PE) Private Equity, (TCS) Tailored Capital Solutions and (SS) Special Situations

EXITED

AGM Automotive (PE)

Automotive



Residential Design Services (PE)

Building Products



Huron (PE)

Automotive



uSell (TCS)

Consumer Products



Architectural Surfaces Group (PE)

Building Products



Lucky Bucks (TCS)

Consumer Products



TECHNOLOGY, MEDIA & TELECOM

Cadient Talent (PE)



Apr 2019

SaaS-based provider of talent acquisition, applicant tracking and assessment solutions.

EarthLink (PE)



Dec 2018

EarthLink offers internet access, online back-up, managed web design, web hosting and various email services to residential and commercial customers throughout the United States.

Picture Head (PE)



Aug 2018

Facility-based, tech-enabled business services firm that provides critical post-production services for leading feature film, episodic TV and other media studios.

NxEdge, Inc (PE)



Jun 2016

Provider of vertically integrated solutions to the semiconductor market.

CONSUMER PRODUCTS & SERVICES

SSW Holding Company, LLC (PE)



Apr 2018

Manufactures engineered steel and glass components for the food preservation, cooking and home comfort industries.

Precise Packaging (PE)



Dec 2012

Manufacturer of miniature aerosol and pump spray products for the personal care and household end markets.

HEALTHCARE

Florida Spine and Joint Institute (PE)



Nov 2018

Full continuum provider of spine and extremity care with services ranging from chiropractic care to pain management and surgical services.

Redmond & Greer (PE)



May 2017

Wholesale pharmaceutical distributor specializing in the sale of prescription generic drugs to pharmacies throughout the United States.

American Veterinary Group (PE)



Nov 2015

Acquires and integrates veterinary clinics, animal hospitals and other pet care facilities in the southern Florida marketplace.

ENERGY

NCSG Crane & Heavy Haul (SS)



Jul 2018

Provider of fully operated and maintained crane and heavy haul services.

ParFab Companies (PE)



Apr 2016

Provider of components and field services to the downstream energy and petrochemicals infrastructure markets.

TRANSPORTATION & LOGISTICS

Iowa Northern Railway Company (TCS)



Mar 2016

Short line railroad operating 250 miles of rail in northeastern Iowa.

Southern Towing Company (PE)



Sep 2012

Inland tank barge operator specializing in the transportation of anhydrous ammonia, urea-ammonium nitrate and other bulk liquid fertilizer products.